

### Working Session of the Finance and Operations Committee Wednesday, October 11, 2017, 10:30 – 12:00 p.m.

Frontlines Headquarters Building, Golden Spike Rooms, 669 West 200 South, Salt Lake City

Members of the public are invited to attend all committee meetings, and public comment may be taken at the discretion of the committee chair. If public comment is not taken at the committee meeting, the public will be able to review and provide comment via <u>www.rideuta.com</u> on all action items prior to the next full Board of Trustees meeting. If public comment is taken at the committee meeting, in order to be considerate of time and the agenda, comments will be limited to 2 minutes per individual, or 5 minutes for a spokesperson designated to represent a group.

**Committee Members:** 

Jeff Acerson, FOC Chair

Cort Ashton Gina Chamness Jeff Hawker (excused) Dannie McConkie

### <u>Agenda</u>

1.	Safety First Minute	Dave Goeres
2.	UTA Roadeo Award Recognition	Todd Provost
3.	Approval of the September 13, 2017 FOC Meeting Report	Jeff Acerson
4.	August Financial Report & Dashboard	Bob Biles
5.	<u>Q3 Investment Report</u>	Bob Biles
6.	Ogden/Timpanogos Business Unit Presentations	Todd Provost/ Eddy Cumins / Mary DeLaMare Schaefer
7.	Provo-Orem BRT Update	Todd Provost/ Steve Meyer
8.	Other Business a. Liaison, Conference & External Committee Reports b. Next Committee Meeting	Jeff Acerson

9. Adjourn

# 10 fingers, 10 toes, 2 eyes, 1 nose... safety counts









### UTAH TRANSIT AUTHORITY BOARD OF TRUSTEES Agenda Item Coversheet

DATE:	October 11, 2017
CONTACT PERSON:	Jeff Acerson, Chair
SUBJECT:	Minutes of the Finance & Operations Committee
BACKGROUND:	The minutes are being distributed to the committee for review and approval.
ALTERNATIVES:	<ul><li>Approve as presented</li><li>Amend and approve</li><li>No action</li></ul>
EXHIBITS:	• 09-13-17 FOC Meeting Report

#### Finance & Operations Committee Meeting

Wednesday, September 13<sup>th</sup>, 2017 10:30 – 12:00 p.m.

### Members Present

Jeff Acerson, Chair Cort Ashton @ 10:55 am Gina Chamness Jeff Hawker (excused) Dannie McConkie

### Other Trustees in Attendance: Necia Christensen, Bob McKinley

**Others in attendance:** Alex Cragun, Troy Bingham, Jeff LaMora, Bruce Cardon, Todd Provost, Richard Swenson, Brad Armstrong, Nichol Bourdeaux, Mailia Lauto'o, Andrea Packer, Jerry Benson, Jayme Blakesley, Riana DeVilliers, Bob Biles, Matt Sibul, Annette Royle

FOC committee chair, Jeff Acerson welcomed everyone and called the meeting to order at 10:31 a.m.

Chair Jeff Acerson yielded the floor to Dave Goeres, UTA Chief Safety, Security & Technology Officer, for a brief safety message.

### 2. Approval of June 14, 2017 SCRC Meeting Report:

A motion to approve the meeting report was made by Trustee McConkie and seconded by Trustee Acerson. The motion carried by unanimous consent.

### 3. Review of Financial Reports:

### a. May, June & July Financial Reports & Dashboards – Update by Bob Biles

Bob Biles, Vice President of Finance, presented an overview of the reports. This report included a new overview visual which summarized the financial reports. A motion to approve the financial reports was made by Trustee McConkie and seconded by Trustee Ashton. Motion carried by unanimous consent.

Uploaded to Utah.gov: July Financial Statement Presentation September 13 2017

### b. Q2 Investment Report – Update by Bob Biles

In accordance with UTA's Corporate Investment Policy, Mr. Biles presented an overview of the  $2^{nd}$  Quarter Investment Report. The report was included in the electronic packet and a few key numbers were reviewed. The inclusion of the benchmark is new to this report.

### 4. 2018 Budget Key Assumptions:

Mr. Biles presented the key assumptions for the upcoming 2018 budget discussions. Items discussed included: economic update, diesel fuel, sales tax trends, board priorities, budget continuous improvement, current key budget assumptions and next steps.

Mr. Biles also reviewed the strategic focus areas identified by the board which have been incorporated into the 2018 Budget Priorities which included: customer experience, strategic partnerships, funding/financing, planning & long-term visioning, and employee development. Sales tax revenue sources were also reviewed, comparing 2016 to 2017 in the specific sources. It was noted that 27 other industries account for 35% of total sales tax revenue in Q1 2017. Bob stated that sales tax revenue growth rates for 2016 and 2017 without Prop 1 are 4.78% and 6.52%, respectively.

The Next Steps were also described which are as follows:

### October:

- 1) Tentative 2018 Budget at the Finance & Operations Committee, Executive Committee and Board meeting.
- 2) Begin 30-day public comment period

### November:

- 1) Public comment period on Tentative 2018 Budget
- 2) Public hearing on Tentative 2018 Budget

### December:

1) Final 2018 Budget at Finance & Operations Committee, Executive Committee And Board meeting

A motion to approve the report and forward to the Executive Committee was made by Trustee McConkie and seconded by Trustee Ashton. The motion carried by unanimous consent.

Uploaded to Utah.gov: Draft Economic Update & 2018 Budget Assumptions vrc

### 5. Light Rail/Commuter Rail Presentation:

The time was turned over to Todd Provost, Vice President Operations & Capital, who introduced Bruce Cardon, Commuter Rail General Manager and Jeff LaMora, Light Rail General Manager.

Mr. Cardon provided a general overview of FrontRunner which includes the employees, the facilities and the equipment. It was noted that FrontRunner covers 88 miles with 83 owned by UTA and five miles owned by Union Pacific and includes 18 locomotives, 38 bi-level vehicles and 14 refurbished Comet cars. The shop is run 24/7, 365 days a year. Trustees asked questions regarding the length of platforms, number of car trains, the possibility of electronic fuel injection, size of platforms and double-tracking. It was also noted that 17,000 passengers ride daily with peak trips of 480 passengers.

Uploaded to Utah.gov: FrontRunner Overview 9-17.ppt

Mr. LaMora introduced the Light Rail Business Unit and the intricacies of their system. Light Rail ridership was presented, showing the ridership numbers for each of the rail lines. The week day ridership is 59,900 with Saturday at 36,600 and Sunday at 20,100. There are 117 light rail vehicles with the average vehicle weighing 44 tons. With each vehicle having a 30-year design, it requires preventative maintenance on a regular schedule. This represented 33,000 preventative maintenance inspections in 2016.

Trustees asked questions which included: reducing the wear and tear on rails, details on the S-Line and the 1500 riders on a regular weekday and being able to provide short notice for special events. Mr. LaMora answered these questions and also noted that a large percentage of service includes special events and that we work closely with those venue managers.

Uploaded to Utah.gov: Light Rail Services 091317 V2.ppt

### 6. Informational Items:

a. Annual Property Report

The report was included in the meeting packet provided to the trustees last week and was given for information only with no presentation being shared. Mr. Biles offered to answer any questions trustees might have at their convenience.

Presentation: <u>Real Estate Board Report Summary 8-29-17.ppt</u> was included in the E-Packet for this meeting

### 7. Other Business

### a. Liaison, Conference & External Committee Reports

Trustee Christensen provided a brief update on the Pension Committee. She shared that there had been changes in mortality and earnings assumptions based on both actuarially and managers' recommendations.

### b. Next Committee Meeting

The meeting is scheduled for October 11, 2017 at 10:30 a.m.

The meeting adjourned at 12:05 p.m.

Report Transcribed by:

Rebecca O. Cruz Board of Trustees Support Manager <u>rcruz@rideuta.com</u>

### UTAH TRANSIT AUTHORITY BOARD OF TRUSTEES Agenda Item Coversheet

DATE:	October 11, 2017
TITLE:	Monthly Finance Report
CONTACT PERSON:	Bob Biles, VP Finance
SUBJECT:	August 2017 Monthly Dashboard and Financial Report
BACKGROUND:	In accordance with Board direction, staff prepares and presents monthly financial statements to the Board for their review.
ALTERNATIVES:	<ul><li>Approve as presented</li><li>Amend and approve</li><li>No action</li></ul>
EXHIBITS:	<ol> <li>Dashboard: August 2017</li> <li>Monthly Financial Report: August 2017</li> </ol>

### **Utah Transit Authority**

Board Da	shboard:	August	31, 2017
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## Utah Transit Authority Financial Statement (Unaudited)

August 31, 2017



	 2017 YTD ACTUAL	 2017 YTD BUDGET	I	<b>/ARIANCE</b> FAVORABLE NFAVORABLE)	% FAVORABLE (UNFAVORABLE)
1 Sales Tax	\$ 171,002,677	\$ 166,925,000	\$	4,077,677	2%
2 Passenger Revenue	\$ 33,732,421	\$ 35,448,743		(1,716,322)	-5%
3 Other Revenue	\$ 46,735,377	\$ 47,663,639		(928,262)	-2%
4 Total Revenue	 251,470,475	 250,037,382		1,433,093	1%
5 Net Operating Expenses	(169,477,672)	(176,570,875)		7,093,203	4%
Net Operating Income (Loss)	 81,992,803	 73,466,507		8,526,296	12%
6 Debt Service	71,379,196	70,236,963		(1,142,233)	-2%
7 Other Non-Operating Expenses	3,396,738	4,039,633		642,895	16%
8 Sale of Assets	(2,365,368)	-		2,365,368	100%
9 Contribution to Capital Reserves	\$ 9,582,238	\$ (810,089)	\$	10,392,327	1283%
10 Bond Debt Service - Series 2007A CAB	126,872				
11 Amortization	(4,547,906)				
12 Depreciation	100,480,000				
13 Total Non-cash Items	\$ 96,058,966				

#### 2017 GOALS

### RIDERSHIP

	2016 Actual	<u>August 2017</u>	August 2016	<b>Difference</b>	<u>2017 YTD</u>	2016 YTD	Difference
14	45,572,702	4,011,956	3,948,898	63,058	29,824,053	29,842,431	-18,378

### **REVENUE DEVELOPMENT**

YTD 15 Federal/Local/Regional \$ 7,413,062

### OPERATING INVESTMENT PER RIDER 2017 Budgeted IPR is \$4.50

	<u> </u>				المستحد الممتاله
		IPR		IPR (less	diesel savings)
16 Net Operating Expense	\$	169,477,672	Net Operating Expense	\$	169,477,672
17 Less: Passenger Revenue	-	(33,732,421)	Less: Passenger Revenue	-	(33,732,421)
18			Plus: Diesel Savings	+	2,931,925
19 Subtotal		135,745,251	Subtotal		138,677,176
20 Divided by: Ridership	÷	29,824,053	Divided by: Ridership	÷	29,824,053
21 Investment per Rider	\$	4.55	Investment per Rider	\$	4.65

### BALANCE SHEET

	8/31/2017	8/31/2016
CURRENT ASSETS		
1 Cash	\$ 9,458,861	\$ 13,647,160
2 Investments (Unrestricted)	(1,198,207)	9,818,396
3 Investments (Restricted)	186,920,846	137,858,634
4 Receivables	50,442,007	83,267,497
5 Receivables - Federal Grants	19,097,090	2,253,114
6 Inventories	32,036,397	23,912,747
7 Prepaid Expenses	(324,964)	1,900,284
8 TOTAL CURRENT ASSETS	\$ 296,432,030	\$ 272,657,832
9 Property, Plant & Equipment (Net)	3,004,515,449	3,161,403,294
10 Other Assets	123,052,793	131,395,371
11 TOTAL ASSETS	\$ 3,424,000,272	\$ 3,565,456,498
12 Current Liabilities	23,456,693	\$ 26,711,438
13 Other Liabilities	222,442,350	225,365,441
14 Net Pension Liability	112,925,121	117,437,871
15 Outstanding Debt	2,126,802,972	2,075,003,567
16 Equity	938,373,136	1,123,191,294
17 TOTAL LIABILITIES & EQUITY	\$ 3,424,000,272	\$ 3,567,709,611
RESTRICTED RESERVES		
18 Debt Service Reserves	46,567,891	42,970,560
19 2015A Sub Interest Reserves		7,475,545
20 Debt Service Interest Payable	16,987,492	20,227,069
21 Risk Contingency	7,495,114	7,403,175
22 Box Elder County ROW (sales tax)	5,830,794	4,969,072
23 Mountain Accord	243,319	265,245
24 Joint Insurance Trust	3,256,602	3,066,931
25 UT County Bond Proceeds	43,738,918	-
26 Amounts held in escrow	4,254,215	81,329
27 TOTAL RESTRICTED RESERVES	\$ 128,374,345	\$ 86,458,926
DESIGNATED OPERATING RESERVES		
28 Service Stabilization Reserve	\$ 13,525,550	\$ 12,543,246
29 Fuel Reserve	1,915,000	1,915,000
30 Parts Reserve	3,000,000	3,000,000
31 Operating Reserve	25,247,693	23,405,698
32 Early Debt Retirement Reserve	14,858,258	10,535,764
33 TOTAL DESIGNATED OPERATING RESERVES	\$ 58,546,501	\$ 51,399,708
34 TOTAL RESTRICTED CASH AND EQUIVALENTS	\$ 186,920,846	\$ 137,858,634

### SUMMARY FINANCIAL DATA (UNAUDITED) As of August 31, 2017

	ACTUAL	ACTUAL	YTD	YTD
REVENUE	Aug-17	Aug-16	2017	2016
1 Passenger Revenue	\$ 4,155,396	\$ 4,736,160	\$ 33,732,421	\$ 33,743,033
2 Advertising Revenue	195,833	191,667	1,566,664	1,533,336
3 Investment Revenue	401,358	159,368	1,808,961	1,304,485
4 Sales Tax	23,078,478	18,722,800	165,198,457	152,948,010
5 Sales Tax - Prop 1	814,879	632,603	5,804,220	3,284,234
6 Other Revenue	301,203	639,661	2,343,111	2,146,777
7 Fed Operations/Preventative Maint.	4,563,262	4,476,821	41,016,641	
8 TOTAL REVENUE			<b>\$ 251,470,475</b>	37,678,165 \$ 232,638,040
0 IUTAL REVENUE	\$ 33,510,409	\$ 29,559,080	\$ 231,470,475	\$ 232,030,040
OPERATING EXPENSE				
9 Bus Service	\$ 8,509,655	\$ 6,550,285	\$ 59,298,182	\$ 53,351,417
10 Commuter Rail	1,932,443	1,819,271	14,127,168	13,462,583
11 Light Rail	3,628,285	1,196,945	23,238,913	20,431,392
12 Maintenance of Way	1,651,620	1,777,389	10,714,767	11,181,297
13 Paratransit Service	1,598,051	1,524,729	13,146,532	12,382,398
14 RideShare/Van Pool Services	205,038	160,107	1,854,882	1,398,43
15 Operations Support	3,667,626	2,761,256	27,714,284	23,966,482
16 Administration	3,105,119	2,477,882	19,382,944	18,100,062
17 TOTAL OPERATING EXPENSE	\$ 24,297,837	\$ 18,267,864	\$ 169,477,672	\$ 154,274,062
18 NET OPERATING INCOME (LOSS)	\$ 9,212,572	\$ 11,291,216	\$ 81,992,803	\$ 78,363,978
	φ 3,212,312	φ 11,231,210	ψ 01,332,003	φ 10,505,510
NON-OPERATING EXPENSE (REVENUE)				
19 Planning & Development	\$ 627,137	\$ 182,077	\$ 3,389,258	\$ 2,779,292
20 Major Investment Studies	(3,767)	89,652	7,480	461,212
21 Offsetting Investment Studies		(255,000)	-	(291,159
22 Bond Principal	766,667	728,749	5,913,336	8,042,709
23 Bond Interest	8,466,612	6,308,781	60,942,691	54,045,126
24 Bond Funded Interest - 2015A Sub	-	747,555	2,242,663	5,980,438
25 Bond Cost of Issuance/Fees	4,000	661,183	35,150	696,083
26 Lease Cost	349,885	136,247	2,245,355	1,089,972
27 Sale of Assets		-	(2,365,368)	5,232
28 TOTAL NON-OPERATING EXPENSE	\$ 10,210,534	\$ 8,599,244	\$ 72,410,565	\$ 72,808,904
29 CONTRIBUTION TO CAPITAL RESERVES	\$ (997,962)	\$ 2,691,972	\$ 9,582,238	\$ 5,555,074
OTHER EXPENSES (NON-CASH)	<b>* 45.050</b>	<b>A 15 004</b>	<b>*</b> 400.070	<b>A</b> 400 <b>T</b> 0
30 Bond Debt Service - Series 2007A CAB	\$ 15,859	\$ 15,091	\$ 126,872	\$ 120,72
31 Bond Premium/Discount Amortization	(1,321,256)	(1,036,266)	(10,570,050)	(10,094,03
32 Bond Refunding Cost Amortization	685,192	686,795	5,481,536	5,494,36
33 Future Revenue Cost Amortization	67,576	67,576	540,608	540,60
34 Depreciation	12,560,000	12,759,271	100,480,000	102,911,92
35 NET OTHER EXPENSES (NON-CASH)	\$ 12,007,371	\$ 12,492,467	\$ 96,058,966	\$ 98,973,584

### CURRENT MONTH

CURR	ENT MONTH					
					ARIANCE	%
		ACTUAL	BUDGET		FAVORABLE	FAVORABLE
		Aug-17	Aug-17	(UI	NFAVORABLE)	(UNFAVORABLE)
	REVENUE					
1	Passenger Revenue	\$ 4,155,396	\$ 4,431,073	\$	(275,677)	-6%
2	Advertising Revenue	195,833	194,409	\$	1,424	1%
3	Investment Revenue	401,358	174,826	\$	226,532	130%
4	Sales Tax	23,078,478	21,511,000	\$ \$	1,567,478	8%
5	Sales Tax - Prop 1	814,879	752,000		62,879	9%
6	Other Revenue	301,203	532,562	\$	(231,359)	-43%
7	Fed Operations/Preventative Maint.	4,563,262	5,056,131	\$	(492,869)	-10%
8 .	TOTAL REVENUE	\$ 33,510,409	\$ 32,652,001	\$	858,408	3%
(	OPERATING EXPENSE					
9	Bus Service	\$ 8,509,655	\$ 7,631,904	\$	(877,751)	-12%
10	Commuter Rail	1,932,443	1,912,811	\$	(19,632)	-1%
11	Light Rail	3,628,285	3,185,984	\$	(442,301)	-14%
12	Maintenance of Way	1,651,620	1,539,701	\$	(111,919)	-7%
13	Paratransit Service	1,598,051	1,818,967		220,916	12%
14	RideShare/Van Pool Services	205,038	214,620	\$ \$	9,582	4%
15	Operations Support	3,667,626	3,508,249	\$	(159,377)	-5%
16	Administration	3,105,119	2,563,783	\$	(541,336)	-21%
17	TOTAL OPERATING EXPENSE	\$ 24,297,837	\$ 22,376,019	\$	(1,921,818)	-9%
18 I	NET OPERATING INCOME (LOSS)	\$ 9,212,572	\$ 10,275,982	\$	1,063,410	11%
l	NON-OPERATING EXPENSE (REVENUE)					
19	Planning & Development	\$ 627,137	\$ 504,954	\$	(122,183)	-24%
20	Major Investment Studies	(3,767)	-	\$	3,767	
21	Offsetting Investment Studies	-	-	\$	-	
22	Bond Principal	766,667	729,138	\$	(37,529)	-5%
23	Bond Interest	8,466,612	7,344,779	\$	(1,121,833)	-15%
24	Bond Funded Interest - 2015A Sub	-	374,000	\$	374,000	100%

24	Bond Funded Interest - 2015A Sub	-	374,000	\$ 374,000	100%
25	Bond Cost of Issuance/Fees	4,000	5,000	\$ 1,000	20%
26	Lease Cost	349,885	326,664	\$ (23,221)	-7%
27	Sale of Assets	-	-	\$ -	
28	TOTAL NON-OPERATING EXPENSE	\$ 10,210,534	\$ 9,284,535	\$ (925,999)	-10%
29	CONTRIBUTION TO CAPITAL RESERVES	\$ (997,962)	\$ 991,447	\$ 137,410.75	30%

### OTHER EXPENSES (NON-CASH)

30	Bond Debt Service - Series 2007A CAB	\$ 15,859
31	Bond Premium/Discount Amortization	(1,321,256)
32	Bond Refunding Cost Amortization	685,192
33	Future Revenue Cost Amortization	67,576
34	Depreciation	12,560,000
35	NET OTHER EXPENSES (NON-CASH)	\$ 12,007,371

### YEAR TO DATE

				١	ARIANCE	%
		ACTUAL	BUDGET	F	AVORABLE	FAVORABLE
		Aug-17	Aug-17	(UN	IFAVORABLE)	(UNFAVORABLE)
F	REVENUE	-	-			
1	Passenger Revenue	\$ 33,732,421	\$ 35,448,743	\$	(1,716,322)	-6%
2	Advertising Revenue	1,566,664	1,555,279	\$	11,385	1%
3	Investment Revenue	1,808,961	1,398,615	\$	410,346	39%
4	Sales Tax	165,198,457	161,244,000	\$	3,954,457	3%
5	Sales Tax - Prop 1	5,804,220	5,681,000	\$	123,220	3%
6	Other Revenue	2,343,111	4,260,515	\$	(1,917,404)	-60%
7	Fed Operations/Preventative Maint.	41,016,641	40,449,230	\$	567,411	2%
8 1	OTAL REVENUE	\$ 251,470,475	\$ 250,037,382	\$	1,433,093	1%
C	DPERATING EXPENSE					
9	Bus Service	\$ 59,298,182	\$ 60,596,238	\$	1,298,056	3%
10	Commuter Rail	14,127,168	15,339,655	\$	1,212,487	11%
11	Light Rail	23,238,913	23,680,108	\$	441,195	3%
12	Maintenance of Way	10,714,767	12,179,371	\$	1,464,604	16%
13	Paratransit Service	13,146,532	14,502,177	\$	1,355,645	12%
14	RideShare/Van Pool Services	1,854,882	1,716,964	\$	(137,918)	-11%
15	Operations Support	27,714,284	27,887,974	\$	173,690	1%
16	Administration	19,382,944	20,668,389	\$	1,285,445	8%
17 1	TOTAL OPERATING EXPENSE	\$ 169,477,672	\$ 176,570,875	\$	7,093,203	5%
18 <b>N</b>	NET OPERATING INCOME (LOSS)	\$ 81,992,803	\$ 73,466,507	\$	8,526,296	16%
1	NON-OPERATING EXPENSE (REVENUE)					
19	Planning & Development	\$ 3,389,258	\$ 4,039,633	\$	650,375	21%
20	Major Investment Studies	7,480	-	\$	(7,480)	
21	Offsetting Investment Studies	-	-	\$	-	
22	Bond Principal	5,913,336	5,833,104	\$	(80,232)	-2%
23	Bond Interest	60,942,691	58,758,547	\$	(2,184,144)	-5%
24	Bond Funded Interest - 2015A Sub	2,242,663	2,992,000	\$	749,337	33%
25	Bond Cost of Issuance/Fees	35,150	40,000	\$	4,850	16%
26	Lease Cost	2,245,355	2,613,312	\$	367,957	19%
27	Sale of Assets	(2,365,368)	-	\$	2,365,368	
28 1	OTAL NON-OPERATING EXPENSE	\$ 72,410,565	\$ 74,276,596	\$	1,866,031	3%
29 <b>(</b>	CONTRIBUTION TO CAPITAL RESERVES	\$ 9,582,238	\$ (810,089)	\$	10,392,327	459%

### OTHER EXPENSES (NON-CASH)

30	Bond Debt Service - Series 2007A CAB	\$ 126,872
31	Bond Premium/Discount Amortization	(10,570,050)
32	Bond Refunding Cost Amortization	5,481,536
33	Future Revenue Cost Amortization	540,608
34	Depreciation	100,480,000
35	NET OTHER EXPENSES (NON-CASH)	\$ 96,058,966

EXPENSES			2017 ACTUAL		ANNUAL BUDGET	PERCENT
1 REVENUE 2 INFORMAT 3 FACILITIES 4 CAPITAL P 5 PROVO OF 6 RAIL MAIN	ION TECHNOLOGY 6, MAINTENANCE & ADMIN. EQUIP. ROJECTS REM BRT	\$	3,507,952 3,074,100 857,286 5,971,787 24,060,747 37,496 7,687,011	\$	39,407,000 10,634,000 2,274,000 34,589,000 120,308,000 1,562,000 24,137,000	8.9% 28.9% 37.7% 17.3% 20.0% 2.4% 31.8%
8 PROP 1 PF 9 5310 GRAN 10 <b>TOTAL</b>		\$	708,777 366,687 <b>46,271,843</b>	\$	11,221,000 1,834,000 <b>245,966,000</b>	6.3% 20.0% <b>18.8%</b>
REVENUES14GRANT16PROVO-OF17LEASES18BONDS19SALE OF A15TRANSFER20UTA FUNDI21TOTAL	SSETS FROM OPERATING (PROP 1)	\$ <u></u>	617,092 24,060,747 - - 708,777 20,885,227 46,271,843	\$ <b>\$</b>	21,656,000 120,308,000 34,057,000 15,033,000 9,511,000 4,178,000 41,223,000 <b>245,966,000</b>	2.8% 20.0% 0.0% 0.0% 0.0% 50.7% <b>18.8%</b>

### **BY SERVICE**

BISERVICE	CURRENT I	MONTH	YEAR TO	DATE
	Aug-17	Aug-16	2017	2016
UTA				
Fully Allocated Costs	24,297,836	18,267,865	169,477,673	154,273,923
Passenger Farebox Revenue	4,155,396	4,736,159	33,733,390	33,743,030
Passengers	4,011,956	3,948,897	29,824,053	29,842,431
Farebox Recovery Ratio	17.1%	25.9%	19.9%	21.9%
Actual Investment per Rider	\$5.02	\$3.43	\$4.55	\$4.04
GOAL Investment per Rider				
BUS SERVICE				
Fully Allocated Costs	11,622,424	8,952,362	80,815,053	72,581,177
Passenger Farebox Revenue	1,623,245	1,733,849	12,892,139	13,087,058
Passengers	1,705,671	1,696,813	12,893,064	13,037,413
Farebox Recovery Ratio	14.0%	19.4%	16.0%	18.0%
Actual Investment per Rider	\$5.86	\$4.25	\$5.27	\$4.56
LIGHT RAIL SERVICE				
Fully Allocated Costs	7,175,235	3,868,452	47,413,428	41,053,011
Passenger Farebox Revenue	1,459,993	1,661,845	11,661,590	12,089,689
Passengers	1,691,848	1,671,773	12,304,899	12,384,359
Farebox Recovery Ratio	20.3%	43.0%	24.6%	29.4%
Actual Investment per Rider	\$3.38	\$1.32	\$2.91	\$2.34
COMMUTER RAIL SERVICE				
Fully Allocated Costs	3,300,997	3,455,985	23,483,196	24,393,949
Passenger Farebox Revenue	479,875	533,995	3,765,932	3,632,789
Passengers	442,647	405,704	3,192,571	2,926,123
Farebox Recovery Ratio	14.5%	15.5%	16.0%	14.9%
Actual Investment per Rider	\$6.37	\$7.20	\$6.18	\$7.10
PARATRANSIT				
Fully Allocated Costs	1,807,401	1,675,054	14,529,642	13,588,161
Passenger Farebox Revenue	281,215	485,909	2,841,095	2,266,099
Passengers	74,330	76,847	558,908	585,252
Farebox Recovery Ratio	15.6%	29.0%	19.6%	16.7%
Actual Investment per Rider	\$20.53	\$15.47	\$20.91	\$19.35
RIDESHARE				
Fully Allocated Costs	391,780	316,011	3,236,354	2,657,625
Passenger Farebox Revenue	311,069	320,562	2,572,631	2,667,396
Passengers	97,460	97,761	874,612	909,285
Farebox Recovery Ratio	79.4%	101.4%	79.5%	100.4%
Actual Investment per Rider	\$0.83	(\$0.05)	\$0.76	(\$0.01)

### BY TYPE

	CURRENT	MONTH	YEAR TO	DATE
	Aug-17	Aug-16	2017	2016
FULLY ALLOCATED COSTS				
Bus Service	\$11,622,424	\$8,952,362	\$80,815,053	\$72,581,177
Light Rail Service	\$7,175,235	\$3,868,452	\$47,413,428	\$41,053,011
Commuter Rail Service	\$3,300,997	\$3,455,985	\$23,483,196	\$24,393,949
Paratransit	\$1,807,401	\$1,675,054	\$14,529,642	\$13,588,161
Rideshare	\$391,780	\$316,011	\$3,236,354	\$2,657,625
UTA	\$24,297,837	\$18,267,864	\$169,477,672	\$154,273,923
PASSENGER FAREBOX REVENUE				
Bus Service	\$1,623,245	\$1,733,849	\$12,892,139	\$13,087,058
Light Rail Service	\$1,459,993	\$1,661,845	\$11,661,590	\$12,089,689
Commuter Rail Service	\$479,875	\$533,995	\$3,765,932	\$3,632,789
Paratransit	\$281,215	\$485,909	\$2,841,095	\$2,266,099
Rideshare	\$311,069	\$320,562	\$2,572,631	\$2,667,396
UTA	\$4,155,396	\$4,736,160	\$33,733,389	\$33,743,030
PASSENGERS				
Bus Service	1,705,671	1,696,813	12,893,064	13,037,413
Light Rail Service	1,691,848	1,671,773	12,304,899	12,384,359
Commuter Rail Service	442,647	405,704	3,192,571	2,926,123
Paratransit	74,330	76,847	558,908	585,252
Rideshare	97,460	97,761	874,612	909,285
UTA	4,011,956	3,948,898	29,824,053	29,842,431
FAREBOX RECOVERY RATIO				
Bus Service	14.0%	19.4%	16.0%	18.0%
Light Rail Service	20.3%	43.0%	24.6%	29.4%
Commuter Rail Service	14.5%	15.5%	16.0%	14.9%
Paratransit	15.6%	29.0%	19.6%	16.7%
Rideshare	79.4%	101.4%	79.5%	100.4%
UTA	17.1%	25.9%	19.9%	21.9%
ACTUAL INVESTMENT PER RIDER				
Bus Service	\$5.86	\$4.25	\$5.27	\$4.56
Light Rail Service	\$3.38	\$1.32	\$2.91	\$2.34
Commuter Rail Service	\$6.37	\$7.20	\$6.18	\$7.10
Paratransit	\$20.53	\$15.47	\$20.91	\$19.35
Rideshare	\$0.83	(\$0.05)	\$0.76	(\$0.01)
UTA	\$5.02	\$3.43	\$4.55	\$4.04

### SUMMARY OF ACCOUNTS RECEIVABLE (UNAUDITED) As of August 31, 2017

Clas	sification	Total	Current	31-60 Days	61	1-90 Days	(	<u> Dver 90 Days</u>
1	Federal Government 1	\$ 19,097,090	\$ 19,097,090					-
2	Local Contributions <sup>2</sup>	45,245,395	45,244,812					583
3	Interlocal Agreements	133,525	136,806					(3,281)
4	Contracts	1,893,373	1,240,508	196,447		93,154		363,264
5	Other <sup>3</sup>	3,169,714	3,169,714					
6	Total	\$ 69,539,097	\$ 68,888,930	\$ 196,447	\$	93,154	\$	360,566
<u>Perc</u>	entage Due by Aging							
7	Federal Government <sup>1</sup>		100.0%	0.0%		0.0%		0.0%
8	Local Contributions <sup>2</sup>		100.0%	0.0%		0.0%		0.0%
9	Contracts		65.5%	10.4%		4.9%		19.2%
10	Other		100.0%	0.0%		0.0%		0.0%
11	Total		99.1%	0.3%		0.1%		0.5%

<sup>1</sup> Federal preventive maintenance funds, federal RideShare funds, and federal interest subsidies for Build America Bonds

<sup>2</sup> Estimated sales tax to be distributed upon collection by the Utah State Tax Commission

<sup>3</sup> OCIP escrow, fuel tax credit, warranty parts out for repair

Note:

### UTAH TRANSIT AUTHORITY BOARD OF TRUSTEES Committee Agenda Item Coversheet

DATE:	October 11, 2017
AGENDA ITEM:	Q3 Investment Report
CONTACT PERSON:	Bob Biles/Richard Swenson
SUBJECT:	Quarterly Investment Report
BACKGROUND:	Pursuant to UTA's Corporate Investment Policy, the Treasurer is required to provide a quarterly investment report to the Finance & Operations Committee, which acts as the designated Investment Committee.
	This presents the investment report for the 3 <sup>rd</sup> quarter of 2017, which provides a list of the investments in the September 30, 2017 portfolio as well as investments which were purchased and sold during the third quarter.
	Zion's Wealth Advisors (formerly Contango) continues to manage a separate portfolio of investments totaling \$25,750,218.54 at quarter end, with maturities of three years or less, and yields to maturity for the months of July, August, and September of 1.759%, 1.796%, and 1.811%, respectively.
	All other available cash is invested with the state investment pool (PTIF), which earned yields of 1.389%, 1.458%, and 1.507%, for July, August, and September, respectively.
	New to the report, is the inclusion of the benchmark, stated in the Investment Policy Statement, which is the highest of the 3 Month T Bill rate or the Fed Funds rate. The Benchmark for July, August, and September, was 1.15%, 1.16%, and 1.16%, respectively.

#### Utah Transit Authority Investment Portfolio September 30, 2017

			Purchase		Yield to	
Investment	CUSIP	Amount Invested	Date	Maturity	Maturity	Annual Earnings
FHLB 2.000%	313380GJ0	\$ 5,015,494.44	9/25/2017	9/9/2022	1.9529%	\$ 97,861
FHLB 2.000%	313380GJ0	\$ 5,011,255.56	9/29/2017	9/9/2022	1.9756%	\$ 98,892
FHLB 2.000%	313380GJ0	\$ 5,011,405.56	9/29/2017	9/9/2022	1.9749%	\$ 98,863
		\$ 15,038,155.56				
Zions Capital Advisors		\$ 25,750,218.54			1.8110%	\$ 466,336
Public Treasurer's Investment Fund		\$ 144,050,403.33			1.5071%	\$ 2,170,984
Total Investments		\$ 184,838,777.43			1.4268%	\$ 2,932,936

	Rates	as of Last Tradin	g Day of
	July	<u>August</u>	September
Zions Capital Advisors	1.759%	1.796%	1.811%
Public Treasurer's Investment Fund	1.389%	1.458%	1.507%
Benchmark Return*	1.150%	1.160%	1.160%

\*Benchmark Return is the highest of either the 3 Month T Bill rate or the Fed Funds rate.

#### Investments Purchased July 1 to September 30, 2017

				Purchase		Yield to		
Investment	CUSIP	An	nount Invested	Date	Maturity	Maturity	Annu	al Earnings
FHLB 2.125%	313379Q69	\$	5,053,938.19	7/3/2017	6/10/2022	1.9237%	\$	97,092
FHLB 2.000%	3130ABS56	\$	5,004,400.00	7/14/2017	7/14/2022	1.9814%	\$	99,159
FHLB 2.000%	313380GJ0	\$	5,015,494.44	9/25/2017	9/9/2022	1.9529%	\$	97,861
FHLB 2.000%	313380GJ0	\$	5,011,255.56	9/29/2017	9/9/2022	1.9756%	\$	98,892
FHLB 2.000%	313380GJ0	\$	5,011,405.56	9/29/2017	9/9/2022	1.9749%	\$	98,863

### Investments Sold

July 1 to September 30, 2017

						Interest	
Investment	CUSIP	An	nount Invested	Date Sold	Sale Amount	Earned	Gain
FHLB 2.125%	313379Q69	\$	5,053,938.19	8/10/2017	\$ 5,082,858.33	\$ 10,920.14	\$ 18,000.00
FHLB 2.000%	3130ABS56	\$	5,004,400.00	8/10/2017	\$ 5,041,372.22	\$ 7,222.22	\$ 29,750.00
		\$	10,058,338.19		\$ 10,124,230.55	\$ 18,142.36	\$ 47,750.00